



To: Bill Powell
Assistant Superintendent for Support Services

From: Darin Crawford
Nutrition Services Director

Date: May 27, 2022

Re: Beverages for Nutrition Services
Annual Contract #22-07-3100

The following bids were received and opened at 1:00 p.m. on Monday, April 4, 2022, as advertised and specified in documents concerning **Annual Contract #22-07-3100 Beverages for Nutrition Services**. The bids received are located on pages 2 - 3.

- ^a Does not meet District specifications.
- ^b No award.
- ^c Does not offer best value to the District.
- ^d No sample provided for evaluation.

Recommendation: Blue Triton Brands Inc.
Dr Pepper Bottling Company of Texas (The American Bottling Company)
Pepsi Beverages Company
The Masters Distribution Systems Company

Funding: Nutrition Services Funds

Estimated Expenditure: \$917,429.35

Contract Term: July 1, 2022 - June 30, 2023

Renewal: 2 Years

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Line 1 Beverage - Carbonated, Cans - 12oz

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
<u>Dr Pepper Bottling Company of Texas (The American Bottling Company)</u>	<u>Various Products & Codes (24/12oz)</u>	<u>16,000</u>	<u>CS</u>	<u>\$8.69</u>	<u>\$0.362</u>
<u>Pepsi Beverages Company</u>	<u>Various Products & Codes (30/12oz)</u>	<u>16,000</u>	<u>CS</u>	<u>\$12.92</u>	<u>\$0.431</u>
<u>Pepsi Beverages Company</u>	<u>Various Products & Codes (24/12oz)</u>	<u>16,000</u>	<u>CS</u>	<u>\$10.34</u>	<u>\$0.431</u>

Line 2 Beverage - Isotonic, Low-Calorie - 12oz

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
The Masters Distribution Systems Company	Gatorade Zero 04384, 04349, 04351	20,000	CS	\$9.08	\$0.504 ^a
<u>The Masters Distribution Systems Company</u>	<u>G2 Fruit Punch 12202, 43518, 43488</u>	<u>20,000</u>	<u>CS</u>	<u>\$12.11</u>	<u>\$0.505</u>
Pepsi Beverages Company	Gatorade Zero 04384, 04349, 04351	20,000	CS	\$17.13	\$0.714

Line 3 Beverage - Isotonic, No Calorie - 20oz

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
<u>The Masters Distribution Systems Company</u>	<u>Gatorade Zero 04706, 04318, 04427, 04212, 04214, 04354, 04426</u>	<u>20,000</u>	<u>CS</u>	<u>\$19.98</u>	<u>\$0.833</u>
Pepsi Beverages Company	Gatorade Zero 04214, 04354	20,000	CS	\$30.33	\$1.264

Line 4 Beverage - Sparkling Water, Flavored

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
<u>Dr Pepper Bottling Company of Texas (The American Bottling Company)</u>	<u>Polar Seltzer (variety of flavors)</u>	<u>10,000</u>	<u>CS</u>	<u>\$6.25</u>	<u>\$0.260</u>
<u>Blue Triton Brands Inc.</u>	<u>Ozarka (variety of flavors)</u>	<u>10,000</u>	<u>CS</u>	<u>\$9.99</u>	<u>\$0.416</u>
Blue Triton Brands Inc.	Splash (variety of flavors)	10,000	CS	\$9.99	\$0.416
Pepsi Beverages Company	Bubly (variety of flavors)	10,000	CS	\$12.38	\$0.516
The Masters Distribution Systems Company	Propel (variety of flavors)	10,000	CS	\$16.78	\$0.699
The Masters Distribution Systems Company	Splash (variety of flavors)	10,000	CS	\$8.39	\$0.699
The Masters Distribution Systems Company	Splash Fizz (variety of flavors)	10,000	CS	\$9.36	\$0.780
The Masters Distribution Systems Company	Sparkling Ice (variety of flavors)	10,000	CS	\$9.36	\$0.780

Line 5 Juice - 100% Juice - Cans

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
<u>Dr Pepper Bottling Company of Texas (The American Bottling Company)</u>	<u>Snapple 10003020, 10003018, 10003019, 10003021</u>	<u>5,000</u>	<u>CS</u>	<u>\$11.24</u>	<u>\$0.468</u>

^b **Line 6 Juice - 100% Juice, Sparkling - Cans**

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
The Masters Distribution Systems Company	Izze (variety of flavors)	1,000	CS	\$12.24	\$0.510
The Masters Distribution Systems Company	Switch (variety of flavors)	1,000	CS	\$13.98	\$0.583

^b **Line 7 Juice - 100% Fruit/Vegetable Juice, Carton - 4.23oz**

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
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^b **Line 8 Juice - 100% Fruit/Vegetable Juice - 6oz**

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
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Line 9 Milk - Soy or Other Plant Protein Milk, Enriched, Plain - 8oz

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
<u>The Masters Distribution Systems Company</u>	<u>Ripple 9916800</u>	<u>14,000</u>	<u>CS</u>	<u>\$8.19</u>	<u>\$0.683</u>
Kikkoman Sales USA, Inc.	Kikkoman Pearl 06183	14,000	CS	\$17.82	\$0.743

^b **Line 10 Tea - Flavored Tea, 12oz Bottles**

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
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Line 11 Water, Bottled - 8oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Atlantic Beverage Company LLC	Niagara 27541-009149	8,000	CS	\$3.14	\$0.131 ^a
<u>The Masters Distribution Systems Company</u>	<u>Nestles Pure Life 43227</u>	<u>8,000</u>	<u>CS</u>	<u>\$3.76</u>	<u>\$0.157</u>
The Masters Distribution Systems Company	Nestles Pure Life 93471	8,000	CS	\$4.41	\$0.180
Blue Triton Brands Inc.	Nestles Pure Life 049	8,000	CS	\$4.99	\$0.208

Line 12 Water, Bottled - 16oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Atlantic Beverage Company LLC	Niagara 27541-001235	10,000	CS	\$3.42	\$0.143 ^c
Blue Triton Brands Inc	Ozarka 198	10,000	CS	\$4.94	\$0.206 ^d
<u>Dr Pepper Bottling Company of Texas (The American Bottling Company)</u>	<u>Deja Blue 10000246</u>	<u>10,000</u>	<u>CS</u>	<u>\$5.25</u>	<u>\$0.219</u>

Line 13 Water, Bottled - 20oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
<u>Dr Pepper Bottling Company of Texas (The American Bottling Company)</u>	<u>Deja Blue 10000252</u>	<u>15,000</u>	<u>CS</u>	<u>\$6.10</u>	<u>\$0.254</u>
Atlantic Beverage Company LLC	Niagara 27541-009996	15,000	CS	\$7.95	\$0.331
Blue Triton Brands Inc	Ozarka 07857	15,000	CS	\$8.90	\$0.371
The Masters Distribution Systems Company	Ozarka 07857	15,000	CS	\$8.92	\$0.372